2020 Blue Advantage Enrollment Checklist

**Scope of Appointment**

* Secure a signed Scope of Appointment

**Show CMS-approved video**

* Show the 2020 Blue Advantage sales video; download and viewing instructions below

* *Dropbox*

Download the 2020 Blue Advantage Sales Video and other materials (to computer or mobile device)\* at this link:

<https://www.dropbox.com/sh/t22pphn2ju1i595/AABAmXnMEgCKtMhPgc6v0PwXa?dl=0>

* 2020 Summary of Benefits for each region
* 2020 Blue Advantage Sales Video (mp4 that requires a media player installed)
* 2020 Blue Advantage Seminar Presentation (with sales video embedded)
* BlueCare for MA Video (mp4; benefit available to MA members Jan. 1, 2020)
* \*If you are having downloading issues, it may be due to your IT security or a media player that is needed for viewing. You can also try to download to your mobile device.

* *YouTube 2020 Sales Video*

As of Oct. 1, 2019, go to [www.youtube.com](http://www.youtube.com/) and search *2020 Blue Advantage Sales Video;*you’ll be able to view the video from here.

**Check the 3 P’s**

1. ***Provider***

* Make sure their doctors and healthcare providers are in the network
* <https://blueadvantage.bcbsla.com/find-a-doctor/>
* You can download PDF versions of the directories
* New members (HMO and PPO) need to select a Primary Care Provider, which should appear on the Enrollment Form with the National Provider Identifier (NPI) number

1. ***Pharmacy***

* Make sure their drugs appear in the Formulary
* <https://member.blueadvantage.bcbsla.com/public/drug-formulary.aspx>
* You can download a PDF of the directory
* You can search the Find a Pharmacy to find participating pharmacies

1. ***Plan Value***

* Review the benefits including the *new supplemental benefits* using the Summary of Benefits